


Lead to Account



Account Details

Edit Delete Clone Print Preview Find & Merge Duplicates

Account Information

Account Name:	XXXAJ's Audio & Video-Test Account	Account Num:	A6521
Industry:	AV-Automation	Account Type:	Prospect
Category:	Residential	Rating:	Active
Parent Account:		Website:	www.ajsav.com
Gold Support:	X	Account Owner:	Adam Stone Change

Phone

Phone:	555-331-4489	Fax:	
--------	--------------	------	--

Address Information Locate Map ▾

Billing Street:	111 Route 9 Suite O-P	Shipping Street:	
Billing City:	Queensbury	Shipping City:	
Billing State:	NY	Shipping State:	
Billing Code:	12804	Shipping Code:	
Billing Country:	United States of America	Shipping Country:	

Description Information

Description:	<p>Selected Interests: Please schedule a demo Company Size 5 or Less</p> <p>*Time Frame: 0-3 Months</p> <p>*Reference: Trade Show</p>
About Us:	
Created By:	Adam Stone Thu, 23 Oct 2008 02:40:43 PM
Modified By:	Adam Stone Thu, 23 Oct 2008 02:42:13 PM

Marketing

Territory:	USA	Sub-Territory:	NY-CT-NJ
Annual Revenue:		No. Of Employees:	

Edit Delete Clone Print Preview Find & Merge Duplicates

▼ Contacts New

Displaying 1 to 1

Contact Name	Title	Job Function	Email	Phone	MobileContact Type
Edit Del Michael Jimko	Sales Manager	Sales/Marketing/Consulting	mjimko@ajsav.com	555-331-4489	

▼ Notes New Note

Displaying 1 to 1

Title	Note Content	Modified Time	Created Time	Owner Name
Edit Del Spoke to mike		10/23/2008 01:50:28 PM	10/23/2008 01:50:28 PM	Adam Stone

▼ Potentials New

Displaying 1 to 1


Potential Name	Amount	Stage	Probability (%)	Closing Date	Type
Edit Del XXXAJ's Audio & Video-Test Account- 10 Seats of Pro	0.0	Negotiation/Review	90	10/31/2008	

▼ Closed Activities

Displaying 1 to 1


Subject	Activity Type	Status	Due Date	Owner Name
Edit Del New Lead Follow up - NY-CT-NJ	Tasks	Completed	10/23/2008	Shenelle Spence

Lead to Potential


Potential Details

[Edit](#) [Delete](#) [Clone](#) [Print Preview](#)

Potential Information

Potential Owner: Adam Stone Change	Amount:
Potential Name: XXXXAJ's Audio & Video-Test Account- 10 Seats of Pro 	Closing Date: 10/31/2008
Account Name: XXXXAJ's Audio & Video-Test Account	Stage: Negotiation/Review
Type:	Probability (%): 90
Contact Name: Michael Jimko	Expected Revenue:
	No. Of Employees:

Marketing

Leads Source: Website	Sub-Lead Source: Trial
Campaign Source:	Created By: Adam Stone Thu, 23 Oct 2008 02:40:43 PM
Modified By: Adam Stone Thu, 23 Oct 2008 02:40:43 PM	

Description Information

Description: **Selected Interests:**
Please schedule a demo
Company Size 5 or Less


***Time Frame: 0-3 Months**

***Reference: Trade Show**


[Edit](#) [Delete](#) [Clone](#) [Print Preview](#)

▼ **Contact Roles** [Add Contact Roles](#) [Edit All](#) Displaying 1 to 1

Contact Name	Phone	Email	Role Name
Del Michael Jimko	555-331-4489	mjimko@ajsav.com	


▼ **Stage History**  Displaying 1 to 1

Stage	Amount	Probability (%)	Expected Revenue	Closing Date	Modified Time
Negotiation/Review	0.0	90	0.0	10/31/2008	10/23/2008 02:40 PM

▼ **Closed Activities**  Displaying 1 to 1

Subject	Activity Type	Status	Due Date	Owner Name
Edit Del New Lead Follow up - NY-CT-NJ	Tasks	Completed	10/23/2008	Shenelle Spence

Lead to Contact



Contact Details

[Edit](#) [Delete](#) [Clone](#) [Print Preview](#) [Find & Merge Duplicates](#)

Contact Information

Account Name: XXXA's Audio & Video-Test Account	Title: Sales Manager
Email: mjimko@aisav.com	Contact Name: Michael Jimko
Department:	Job Function: Sales/Marketing/Consulting
Contact Type:	Contact Owner: Adam Stone Change

Address Information

Mailing Street: 111 Route 9 Suite O-P	Other Street:
Mailing City: Queensbury	Other City:
Mailing State: NY	Other State:
Mailing Zip: 12804	Other Zip:
Mailing Country: United States of America	Other Country:

Phone

Phone: 555-331-4489	Home Phone:
Mobile:	Fax:
Assistant:	Asst Phone:
	Other Phone:

Marketing

Leads Source: Website	Sub-Lead Source: Trial
Campaign Source:	Email Opt Out: X
SME:	SME Approved: X
Reference Contact: X	

Description Information

Description: **Selected Interests:
Please schedule a demo
Company Size 5 or Less**

***Time Frame: 0-3 Months**

***Reference: Trade Show**

Created By: [Adam Stone](#) Thu, 23 Oct 2008 02:40:43 PM

Modified By: [Adam Stone](#) Thu, 23 Oct 2008 02:40:43 PM

[Edit](#) [Delete](#) [Clone](#) [Print Preview](#) [Find & Merge Duplicates](#)

Notes

Displaying 1 to 1

Title	Note Content	Modified Time	Created Time	Owner Name
Edit Del Spoke to mike		10/23/2008 01:50:28 PM	10/23/2008 01:50:28 PM	Adam Stone

Mails

Displaying 1 to 1

Sent Or Received	Subject	Date	Sent By
Del Sent	▶ Thank you for downloading D-Tools S13	10/23/2008 01:51:36 PM	Adam Stone

Closed Activities

Displaying 1 to 1

Subject	Activity Type	Status	Due Date	Owner Name
Edit Del New Lead Follow up - NY-CT-NJ	Tasks	Completed	10/23/2008	Shenelle Spence

Potentials

Displaying 1 to 1

Potential Name	Amount	Stage	Probability (%)	Closing Date	Type
Edit Del XXXA's Audio & Video-Test Account- 10 Seats of Pro	0.0	Negotiation/Review	90	10/31/2008	